



Head of ElloWorks (X/F/M)

Location: Berlin / London / East Coast USA

Start Date: September 2021

Lead the next Talenthouse product success story!

This is a truly unique opportunity to join Talenthouse, a global creative company in a scale-up phase, as we pioneer the future of creativity. Are you ready?

The Role

We are looking for an experienced, hands-on business leader with a strong entrepreneurial mindset to take a new product with substantial growth potential to the market.

You will own and lead the entire growth journey from validating the value proposition design with early customers towards scaling the business growth.

Your management skills and experience enable you to responsibly build and lead a team with functions across various operational units, including marketing, sales, and client success teams.

You will report directly to the Global Head of Commercial Sales and collaborate closely with the product owner and CEO to evolve our commercial offering for clients.

Responsibilities

- Leading the development and implementation of the overall product launch strategy
- Proactively driving growth initiatives through sales and marketing efforts
- Own your team's sales performance under the umbrella of a larger sales organization
- Evolving the value proposition according to market and customer needs.
- Shaping the direction of the product together with the product owner.
- Key stakeholder management across the various Talenthouse business units
- Preparing reports for management

What you bring

- 5-10 years as an entrepreneurial leader in a growth-stage tech-enabled business, or global creative agency
- First-hand experience with talent management solutions is a plus
- An established network of potential corporate clients in marketing and branding, across industries
- Strong communication skills
- Ability to hire, train, and evaluate new employees
- Results-driven
- History of P&L responsibility and success

What's in it for you



- An opportunity to lead the success story of a groundbreaking project
- A motivating and dynamic work environment in a fast growing company
- Your choice of tech (laptop, mobile)
- Competitive salary and annual leave
- Monthly team events and activities
- The opportunity to work from one of our HQs in London, Berlin or New York

About us

[Talenthouse](#) is the ultimate co-creation platform, helping our partners to harness the power of creators in all corners of the world.

With over 2.5M creators, 15M members and a client list including major brands, media owners and agencies, this is a truly unique opportunity to join a pioneering global company at an exciting scale-up stage.

Apply now

Sounds like the role for you? Please [apply here](#).

We look forward to hearing from you!